

For High Oleic (A233HO) (Crestland Coop)

**Optimum Quality Grains, L.L.C.  
Agreement to Grow Optimum® Soybeans and  
Limited License for Patents and Trade Secrets**

THIS AGREEMENT is made this \_\_\_\_\_ day of \_\_\_\_\_, 19\_\_\_\_ between \_\_\_\_\_  
(hereinafter "GROWER") and Optimum Quality Grains, L.L.C. (hereinafter "OPTIMUM"). GROWER and  
OPTIMUM are experienced and knowledgeable in the business practices involved in the cultivation of soybeans and  
business transactions involving soybeans.

GROWER agrees to grow \_\_\_\_\_ acres of A233HO ("High Oleic") soybeans.

The High Oleic soybeans are referred to as the ("OPTIMUM SOYBEANS"). GROWER under this Agreement is  
granted a limited license to use the OPTIMUM SOYBEANS to produce an identity preserved grain (the "OPTIMUM  
GRAIN").

**PRICE:**

GROWER agrees to use the Crestland Cooperative, (hereinafter "ELEVATOR") to establish the base price. The  
compensation for a load of delivered OPTIMUM GRAIN shall be the ELEVATOR cash price for soybeans on the day  
of delivery less any discounts, if not priced earlier or previous arrangements made with ELEVATOR, plus the  
premium. If GROWER has priced for a future month and delivery is called for, then GROWER agrees to sign a  
Price Later Agreement (Credit Sale Agreement) with ELEVATOR.

The premium for OPTIMUM GRAIN from High Oleic OPTIMUM SOYBEANS shall be based on the following  
schedule:

Less than 75% Oleic, \$0.00 per bushel premium  
75% Oleic or Greater, \$0.65 per bushel premium

**DELIVERY:**

The delivery period shall be September 1998, October 1998, November 1998. Harvest delivery will be available at  
Crestland Cooperative locations at Fontanelle and Menlo. Any storage or Price Later Fees are between ELEVATOR  
and GROWER.

Transportation costs paid by GROWER.

**QUALITY SPECIFICATIONS:**

The OPTIMUM GRAIN shall meet normal grain standard specifications, or be subject to market discount schedule at  
time of delivery. OPTIMUM GRAIN shall be considered contaminated if it contains more than 2.0% of soybeans of  
other types.

Destination weights and grades shall govern with the exception that GROWER has the right to appeal any grading by  
submitting a sample to the Federal Grain Inspection Service (FGIS), at GROWER's expense, for an official grade.

If the OPTIMUM GRAIN is contaminated or does not meet normal grain standard specifications, ELEVATOR will  
take receipt of the OPTIMUM GRAIN and the GROWER will receive base price less market scale of discounts, but no  
premium for the contaminated or out of specification OPTIMUM GRAIN.

## GENERAL TERMS:

GROWER shall produce and deliver an "Identity Preserved" crop from OPTIMUM SOYBEANS obtained from a sales representative from one or more of the seed companies listed below.

\_\_\_\_\_ units from Asgrow Seed Company  
\_\_\_\_\_ units from Cencos/Land O'Lakes  
\_\_\_\_\_ units from Pioneer Hi-Bred International, Inc.

GROWER shall return to seed supplier any OPTIMUM SOYBEANS not used in planting for production of OPTIMUM GRAIN. All returned OPTIMUM SOYBEANS must be in good and merchantable condition. In the event there is a shortage of seed then OPTIMUM, in its sole discretion, may void this Agreement. If replanting is necessary, GROWER agrees to replant with the same variety, A233HO.

GROWER will preserve the identity of the OPTIMUM SOYBEANS from planting through delivery of the OPTIMUM GRAIN. GROWER agrees to use reasonable effort to prevent access of third parties to OPTIMUM SOYBEANS.

GROWER grants OPTIMUM and its designees free and easy access to the fields and grain storage facilities used in the production of the OPTIMUM GRAIN to inspect, evaluate and monitor the progress and condition of the crop and grain. GROWER agrees to provide a representative sample of its OPTIMUM GRAIN upon request. OPTIMUM will provide bags and sample shipping instructions to the GROWER. OPTIMUM or its representatives shall have the right to sample bins of OPTIMUM GRAIN prior to delivery.

In addition DUPONT is offering GROWER profit incentives that could include additional premiums for utilizing DUPONT crop protection chemicals. Please contact your local DUPONT representative for more details or call toll free 1-888-6-DUPONT for additional information on these incentives.

For production on land owned by a party other than the grower and with a crop share arrangement, the landlord's name and address shall be indicated below.

## LIMITED LICENSE FOR PATENTS AND TRADE SECRETS:

The High Oleic OPTIMUM SOYBEANS obtained by GROWER under this Agreement contain valuable trade secrets pertaining to High Oleic quality traits that are proprietary to OPTIMUM (the "Oleic Trade Secrets"). In addition, certain patents are pending with respect to High Oleic OPTIMUM SOYBEANS (the "Pending Oleic Patents").

OPTIMUM hereby grants a license to GROWER, subject to the Restrictions (as defined below), to use the Oleic Trade Secrets and any Pending Oleic Patents that issue prior to the expiration of this license to the extent necessary to grow the High Oleic OPTIMUM SOYBEANS as provided in this Agreement. This license shall automatically terminate upon the earlier of delivery of the OPTIMUM GRAIN to the ELEVATOR and August 31, 1999.

The license granted hereunder is subject to the following restrictions (the "Restrictions"):

1. GROWER may not use any OPTIMUM SOYBEAN or material directly or indirectly derived therefrom for breeding, research, seed production, reverse engineering or analysis of the genetic makeup thereof;
2. GROWER may not sell, transfer, give or supply, directly or indirectly, any OPTIMUM GRAIN or material directly or indirectly derived therefrom unless GROWER gives notice to the recipient of the terms and conditions of this Agreement and recipient agrees to be bound by such terms and conditions;
3. GROWER may not sell, transfer, give or supply, directly or indirectly, any OPTIMUM SOYBEAN, any of its seed components, or any material directly or indirectly derived therefrom (other than the OPTIMUM GRAIN) to any party for any purpose; and/or
4. GROWER may not use the OPTIMUM SOYBEANS, the OPTIMUM GRAIN or any material directly or indirectly derived therefrom for any purpose other than to grow and deliver the OPTIMUM GRAIN as expressly provided in this Agreement including, but not limited to, export outside the United States except by sale to OPTIMUM or OPTIMUM's designees.

**INDEPENDENT CONTRACTOR:**

GROWER is, for purposes of this Agreement, an independent contractor and nothing contained in this Agreement shall make GROWER an employee or agent of OPTIMUM or authorize him/her to act on behalf of OPTIMUM. GROWER shall indemnify and hold OPTIMUM harmless from all claims in any way connected directly or indirectly with GROWER'S operations pursuant to this Agreement.

**DISCLAIMER OF WARRANTY AND LIMITATION OF DAMAGES:**

OPTIMUM MAKES NO WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR ANY OTHER EXPRESS OR IMPLIED WARRANTY. NO CLAIM OF ANY KIND, WHETHER OR NOT BASED ON NEGLIGENCE, SHALL BE GREATER IN AMOUNT THAN THE VALUE OF COMMERCIAL SEED IN A QUANTITY COMPARABLE TO THAT QUANTITY OF SEED SUBJECT TO THIS AGREEMENT. NEITHER PARTY SHALL BE LIABLE FOR SPECIAL, CONSEQUENTIAL, OR INDIRECT DAMAGES WHETHER OR NOT CAUSED BY OR RESULTING FROM THE NEGLIGENCE OF SUCH PARTY.

**MISCELLANEOUS:**

This Agreement constitutes the complete and exclusive statement of the understanding between the parties and supersedes all prior and collateral representations, including the bailment contract between the parties with respect to the OPTIMUM SOYBEANS. Any alteration, modification, or amendment of the Agreement shall not be valid and binding unless in writing and signed by both parties. This Agreement shall bind parties hereto, their heirs, administrators, executors, successors, and assigns. If any term of this Agreement is held unenforceable or in conflict with any law of an applicable jurisdiction, it is the intention of the parties that the validity of the remaining terms not be affected by such holding and the remaining terms be construed and enforced to the fullest extent permissible under law. This Agreement shall be governed by Iowa law, without regard to conflict of law principles. OPTIMUM and GROWER agree that all disputes and differences arising between OPTIMUM and GROWER out of or relating in any way to this Agreement, the construction, meaning and operation, or effect of the Agreement, or breach thereof, shall be settled by arbitration in accordance with the rules and regulations of the National Grain and Feed Association pursuant to such Association's grain arbitration rules. OPTIMUM and GROWER agree that judgment may be entered upon any arbitration award in any court of competent jurisdiction. Neither OPTIMUM nor the GROWER may assign this Agreement without prior written consent of the other party. Written notice to OPTIMUM shall be personal delivery or by postage paid letter addressed to Optimum Quality Grains, L.L.C., Attn: Bill Nicholson, 4445 Corporate Drive, Suite 120, West Des Moines, IA 50266

GROWER  
By: \_\_\_\_\_

OPTIMUM QUALITY GRAINS, LLC  
By: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_ Date: \_\_\_\_\_  
GROWER (signature)

GROWER name: \_\_\_\_\_

Street or Box: \_\_\_\_\_

City, State, Zip Code, Phone \_\_\_\_\_

LANDOWNER(S) Information (crop share only):

LANDOWNER \_\_\_\_\_

ADDRESS/TOWN \_\_\_\_\_

Landowner % share \_\_\_\_\_

\*OPTIMUM® is a registered trademark of Optimum Quality Grains, L.L.C.